

86th Annual Meeting 2022



June 25, 2022



Annual Meeting 2022

Agenda, June 25, 2022, Annual Meeting

Opening	
Welcome Statement	Marty Burgess, President
Reading	Members
Credentials Report	Marty Burgess, Clerk, President
Presentation of the Agenda*	Marty Burgess, President
Centering Prayer	Doug Edwards, Board Member
Memorial	Doug Edwards, Board Member
Approval of Minutes 2021 Annual Meeting	Marty Burgess, Clerk and President
Treasurer's Report	Douglas Atkins, Treasurer
President's Report	Marty Burgess, President
Executive Director's Report	Cathy Stackpole, Executive Director
Acknowledgement of Past Board Members	Marty Burgess, President
Retiring Board Members and Nominating Committee Members Acknowledgement	Marty Burgess, President
Nominating Committee Report	Kathleen Dziadzio, Chair, Nominating Committee
Induction of Members, Board and Officers	Marty Burgess, President
Awards	Marty Burgess, President
Vote to Adjourn	Marty Burgess, President
Closing	Caitlin Peale-Sloan, Outgoing Vice President

**Confined by by-laws of Ferry Beach*

Memorials

We surround their families and friends with love for those who passed in 2021.

*William Walker
Joseph (Joe) Sullivan
Bob Kelley
Rev. Carol Rosine
Caroline Lewis
Skip Smith
Thomas Muise
Jack Drucker*

And all others of the Ferry Beach community who made their transition in this last year and who will always remain in our hearts.

"I brought my spirit to the sea."

"May the song of our ancestors circle down from heaven a great spiral of sound to wrap you in the embrace of your clan, of all those who have seen the stars as you have. " Steven Charleston

MINUTES of ANNUAL MEETING - June 19, 2021

Commenced 2:47p.m., Rowland Hall Gayla Theater, Minutes recorded by Board Secy. Ron Willett.

* Opening: Welcoming remarks were offered by the Board of Directors President Marty Burgess. Board of Directors member Richard Plumb read a passage from "Universalists at Ferry Beach."

* Special Speaker: In recognition of this day as Juneteenth and its new designation as a National Holiday, time for a special speaker was included on the Meeting Agenda, and an invitation was extended to Bob Greene as a speaker who could address the significance of the day, especially to Maine:

Bob Greene is native of Portland who is the eighth generation of his family to be born in Cumberland County, Maine. As a retired journalist, genealogist, and historian, he teaches a course on Black History of Maine at the University of Southern Maine and is currently working to discover the genealogy on every Black person who lived in Maine during the 1800s.

* Credentials Report: Marty Burgess, the Association's official Clerk, confirmed that the number of members in attendance today (45 pre-registered) meets the quorum requirements for Annual Meeting as stated in the Association's Bylaws.

* Meeting Agenda: Marty Burgess noted that the Agenda for this Annual Meeting was posted on the Association's Web site at least 30 days in advance, that the Agenda was also distributed to attendees today, and that the Agenda is now fixed per provisions of our Bylaws.

* Opening meditation: A meditation was offered by Board of Directors nominee Doug Edwards.

* Memorials: Marty Burgess read the names of three Association members who deceased during the past year: Nancy Smith, Hope Johnson, and Elizabeth Strong. Brad Cohen offered the addition of the names of six members of the Gayla fellowship who deceased since Gayla last met in 2019: Larry Firrantello, John Russell, Ken Stratton, Steve Jorgensen, and Gary Callahan.

* Approval of Minutes of 2020 Annual Meeting:

The Minutes of the Annual Meeting of October 24, 2020 having been distributed to all attendees, Marty stated that he would entertain a motion to accept the Minutes as submitted. Cyd Melcher so moved, and the motion was duly seconded. Ron asked if there were any questions or corrections proposed. **The motion, which was approved unanimously.**

* Treasurer's report: Board Treasurer Doug Atkins offered brief comments on the past year and current status of the Association's financial operations, including summary data found in the materials distributed to each attendee today.

* President's Report: Board President Marty Burgess offered comments and observations about the past year, focusing on the extraordinary efforts of Ferry Beach management and staff in keeping Ferry Beach intact through quarantine with major operational and financial challenges. He also praised the significant contributions of labor and treasure by many volunteers during the pandemic, helping immensely to alleviate the stress of functioning with a reduced paid

workforce. He noted a few developments over the past year (detailed in a written statement included in the Meeting agenda):

- Development of video conferencing to enable meetings during quarantine
- Task forces formed to address specific issues
- Reports from the Board of Directors in the Discovery newsletter
- Special outdoor Covid-safe events in the Grove
- A weekend meal take-out service and collaborations with local non-profits providing meal delivery

Service Awards: Marty announce the following members as recipients of this year's awards:

- Philanthropy Award: Leah Goat
- Community Service Award: Claudia Sienko
- Volunteerism Award: Eugene Grindle

* Executive Director's report: Cathy Stackpole; Cathy reported on various aspect of operations over the past year, including:

- Support of members and the Board of Directors has been crucial, with overall giving increased and many volunteer efforts, including "reimagined" summer conferences.
- Development of contact-less check-in and revised safe dining room procedures.
- Secured governmental emergency assistance and enabled remote work and online programs, attracting some new conferences.
- Labor Day remained a success even with masks and distancing.
- Even with shoulder season prevented and only 22% of usual revenue, Ferry Beach continued operations and enabled safe and rewarding summer.

* Nominating Committee report: Kathleen Dziadzio, as Board representative on the Committee chair, offered the follow report and nominations:

- Report of 2020: Kathleen reported that the Nominating Committee report for 2020 should have been presented, but was not, at the 2020 Annual Meeting. Accordingly, she is now submitting the 2020 report at this meeting, offering the following nominations for approval at today's Annual Meeting:
 - Ron Willett as Secretary of the Board of Directors, 2020-2023
 - Pamela Emery as a member of the Board of Directors, 2020-2023
 - Meghan Chan as a member of the Board of Directors, 2020-2023
 - Alan Shepard as a member of the Board of Directors, 2020-2023
- Report of 2021: Kathleen submitted a 2021 Nominating Committee report that offers the following nominations:
 - Deanna Wilbur nominated for a second term as a member of the Board of Directors, 2021-2024
 - Doug Atkins nominated for a second term as Treasurer on the Board of Directors, 2021-2024 (Kathleen explained that Doug Atkins has agreed to serve in this second term as Treasurer only until the Board and Nominating

Committee can secure and appoint a replacement, as he desires to retire from this position due to adjusted priorities in his persona life.).

- Doug Edwards nominated for a first term as a member of the Board of Directors 2021-2024;
- Kristal Kallenberg nominated for a first term as a member of the Board of Directors 2021-2024;

Noting that each candidate is unopposed, Kathleen called for a motion to approve all eight candidates as presented for the positions on the Board of Directors. **It was so moved and seconded by members in good standing, and the vote to approve was unanimous.**

Some discussion followed, regarding Kathleen's comments emphasizing the current lack of members on the Nominating Committee and the need for nominees for this important Committee. Kathleen will follow up on some suggestions about this need.

* Governance: Ron Willett reported that there were no proposals this year from the Board's Governance Committee, co-chaired with Board Vice President Caitlin Peale Sloan.

* Acknowledgment of past Board members: Marty Burgess commented on the valuable contributions of all those who have served on the Board of Directors through the years, and he asked all prior Board members to stand up to be recognized.

* Induction of Directors and Officers: Marty Burgess acknowledged the importance of committed Directors and Officers and offered comments of support and encouragement for a successful new year.

ADJOURNMENT was moved, duly seconded and approved at 4:07 p.m.

President's Report

Marty Burgess, President

We have made it through one more year of high anxiety, tense circumstances, cancellations, and plenty of 'are you kidding me' moments. Our commitment to love, gratitude, and perseverance is witnessed by our presence. We are here today due to lots of hard work by staff and volunteers. And on occasion, the joy we encounter with each other keeps us going, looking forward to the next time we will meet.

Our executive Director, Cathy Stackpole has been with us now for 10 Years. A remarkable commitment and achievement! I appreciate her commitment, skills and endless energy keeping Ferry Beach active and moving forward. Her abilities have helped us through many transitions and positive changes!

I appreciate the remarkable performance of staff working under high stress, constant changes and more than a few surprise crisis.

Resilience is this year's theme. Our community has joined together to support our ongoing work. Sustaining donors, volunteers, and staff has keep us moving forward! The past two years have been high stress and many changes. The pandemic continues to impact each of us and will continue to do so for some time. Cathy and her staff have used diligence, awareness and persistence to keep Ferry Beach up and running. They with our membership support are making progress and we will continue on as a community!

As in previous years, membership has shown resilience in the aftermath of adversity. Ferry Beach has witnessed and confronted many crises during our decades of experience. Pandemics, wars, bigotry all have been faced and moved through by us. Many times, we thought this was the end, yet we continue to move forward. Persistence in making difficult decisions, and many sacrifices demonstrate our resilience and support of our mission to awaken hearts to explore, grow and renew the spirit of universal love.

Our most recent challenge – the COVID pandemic – has been and continues to be managed by the diligent work of our staff and membership. Staff attends to and follows CDC recommendations. Staff has successfully pursued financial resources, applying for and receiving grants and reimbursements. Members have volunteered, adding their time, treasure and talent to the many activities here at Ferry Beach. Sustaining donors have increase both in participation and in amounts offered. Volunteers have served breakfast, lunch and dinner, cleaned rooms, performed office work and grounds keeping. The list is long of the volunteer tasks! The skills were well used, and greatly appreciated. I/we are very grateful for the combined efforts from doing dishes to writing grants. Every bit has helped! It is a measure of our resilience and commitment, that under remarkable stress, our community can maintain and make progress in support of our mission.

Our progress continues - our debt is being reduced, maintenance and improvements continue, conferences are filling up and offerings are expanding. Ferry Beach maintains civic engagement with our neighbors to mitigate beach erosion, hosting meetings and being part of many discussions. Ferry Beach maintains our section of shoreline, volunteers planting dune grass, placing protective lines in front of the dunes and maintaining the boardwalk for access to the beach. Ferry Beach participates in food services to those in need in cooperation with local area agencies. We are promoting year-round events, hosting professional workshops, and increasing our local visibility. The Board of Directors continues to be active in policy development and clarity in support of our mission.

We are grateful for the contributions and participation of membership. It is up to us to keep on track. To make progress. To make universal love a universal reality. There is much suffering to endure, the need for places to explore, grow and renew is high. We, the collective Ferry Beach community, continues to provide such a place, to fly free, explore art, education, spirituality, sustainability, personal growth and justice and action.

As we return to our home locations, we hold Ferry Beach and each other in our hearts, till we meet once again.

Treasurer's Report: Doug Atkins

Revenue and Expenses and Debt Service							
Revenue	1,531,573	1,523,775	1,450,419	1,623,417	1,342,126	929,841	1,250,927
Expenses	1,240,371	1,248,425	1,305,757	1,486,567	1,481,020	819,989	1,105,625
Net Carryover	291,202	275,340	144,662	136,850	-139,894	109,852	145,302
Debt Service							
Long Term	805,000	748,641	687,924	634,832	578,622	676,573	641,902
Principle Paid	48,307	55,517	57,480	51,592	55,687	52,389	52,924
Interest Paid	32,371	30,740	29,355	33,000	31,000	27,820	32,807
Line of Credit	0	0	0	0	0	0	0

Key Revenue Actual Number	2015	2016	2017	2018	2019	2020	2021
Conferences	677,561	785,299	782,000	854,375	805,762	189,000	625,594
Shoulder Season Revenue	317,069	204,979,	226,593	227,169	282,512	596	77,752
Donations to Ferry Beach	332,211	269,227	181,176	281,561	157,856	202,725	268,973
Store/Winter Revenue	16,140	31,620	36,877	37,055	60,603	28,000	38,507
Deposits for Next Year	42,800	41,000	36,877	37,055	60,603	28,000	65,000
Key Expenses Actual							
Staffing	412,502	453,056	651,000	697,512	744,271	394,000	547,495
Food Service	351,658	334,278	235,485	169,954	179,385	30,348	114,590
Maint/Supplies	145,081	141,479	147,346	152,817	168,198	66,000	108,507
General Administration	331,130	319,622	306,768	128,009	92,816	62,321	77,199
Reserve	0	60,000	60,000	60,000	0	0	0
Capitalized Items	143,360	5,000	0	52,976	239,196	18,500	0

Executive Director's Report: Cathy Stackpole

Our summer theme of Resilience for 2022 was created by the tenacity and energy it took for us to survive 2021. While the year reminded us that we were on the road to recovery from 2020, we were by no means out of the woods. With a busy summer (of 2021) and very few staff, we were able to recover financially from the burden of COVID, ending the year on the plus side with \$145,302 and some change.

Our summer revenue was 80% of normal. We took a big hit to our off-season activities and events, dropping by 70%. In the two years since the pandemic started, we lost about \$1,800,000 in revenue from 2020 through today. In 2021 we also received another CARES Act grant for \$181,440.

Our staffing costs were down for 2021 in the summer because we could not bring in the foreign students we normally have and we operated with a skeleton crew of year round and some summer staff. We tapped into several retired people who worked shifts in the dining room and this helped greatly.

Our weekend retreat population did not recover in 2021 and we saw a drop in revenue from repeat business that normally fills up our weekends. Many of the church groups that did come were a half to a third of what they normally had been. Since many of these organizations are not meeting regularly, we don't expect those numbers to go back up anytime soon.

We are seeing an uptick in smaller groups, both regionally and nationally express interest in Ferry Beach. We are tapping into a market of small organizations, not for profits and training programs that have started to use Ferry Beach for their retreats and to further their mission.

We continue to support the work of the city of Saco, the Shoreline Commission and the Save Our Shores group as they work with the Army Corps of Engineers to create and implement the solution for the erosion on the beach. A few new wrinkles have been added: Considering softscape wave attenuation devices which would create alternatives to the hardscape rock "arm" that would run perpendicular to the current jetty and the possible purchase of a dredge by the city of Saco with funds awarded to the county (York) from CARES Act funds. These activities will be discussed at a conference in September here at Ferry Beach.

Again, this year, we worked with our community partners in providing meals during the winter holiday season. We also provided a meal at Valentine's Day. Both events were for senior citizens, and we served over 325 meals. Partners included Age Friendly Saco, two Rotary Clubs, several local banks and Jim Godbout heating and plumbing.

Because COVID continued to surge and then slow down, we did have a difficult time planning in 2021 and into 2022. We hope as time goes on this, changes.

We are very grateful for our 2021 Donors!

<p>50,000 + George Brooks Estate</p> <p>10,000-49,999 Eugene Grindle Margaret & Kevin Munroe Paul Belyea * Virginia Hodgkins Somers Foundation</p> <p>5,000-9,999 Consuelo Van Dries Elain Pratt & Ken Arnold Lucinda Sanders Pam Emery * UU Church of Greater Lynn</p> <p>2,500-4,999 Cynthia Melcher & David Basler* Doug Atkins * Jim Peale & Carolyn McIntyre-Peale* Joseph Ercolino * Margaret Johnston & Philip Kinsler * Nolan Stokes & Kathy Harman-Stokes Ron Willett Tom Allison</p> <p>1,000-2,499 Ann Nozawa * Ann Pennell-Cimini Barbara Crowley * Bill Mitchell * Bradley Cohen * Caitlin Peale Sloan & Alex Sloan* Carolyn & John Hodges * Carolyn Burr Caron Jones Cathy Stackpole & Pam Lassek* Christine Krom * David Knapp David Lewis Eileen Cummings * Gail Forsyth-Vail & Stephen Vail* Heather Sankey & Peter Schindelmann * Jane Hucks * Jane Perkins Jennifer Kelley * Jennifer Kendrick Judy Chatman * Kip Plaisted * Lorraine Adams</p>	<p>Marty & Christine Burgess * Matt Robinson * Maureen McDorman Meghan Chan * Network For Good Total Pamela Bellino Phil Wise & Joe Law Richard DeWolfe * Ruth Gitchell Rempt * Sidney & Lynette Gardner Thomas & Patricia Coleman Vermont Leads Group Total William & Carol Metz</p> <p>500-999 Andrea Stark Andrew & Maura Morse * Barbara Weber CAF America Chris, Leslie, Nick, & Alex Woodward * Daniel Harper Elizabeth Merchant * Francesca Elms * Gretchen Weis Jacque Schultz * Jill Lewis Joe DeBenedictis & David Khas Joel & Pam Ross * Joyce Albro Karen Goldsmith * Kathleen & Bob Dziadzio * Lucy & Richard Gendton Paul & Judy Provencher * Paul Lorenzo * Peter & Joan Goldhammer * Stephen & Carolee Fogg Universalist Church School Union Trust</p> <p>250-499 Alan Shepard Alicia Marsh * Alison, Gare & Rebecca Reid * Andrew Provencher * Carol Rose Thompson & Chuck Scheffreen * Carolyn Cronin * Carolyn Hart * Cindy Baker & Bob Cohen* David Anderson David Sumner * Dee Wilbur * Dick & Jill Scobie * Donald Hayden * Donald Whisenhunt *</p>	<p>Eileen Maher Elizabeth & Paul Piche Elizabeth Cosgrove Ellenor Barish * Heidi Hertel-Therrien Herschel V Beazley * Hillary Colt * Jeannette Duffau * Jennifer Landry * Joe & Nancy Madar * Joline & Doug Edwards * Joyce Adams * Jude Lamb * Judith Tator & April Gates Karen & Fiona Gillis Kate Sullivan & Chad Hasson* Laura Kaspro * Linda Cook Lydia & George Gibb * Maris Cornell * Mark Doty * Mark Koenig & Troy Liston* Marlaine Mahady-Potter Mia Karvonides Mitra Jafarzadeh & Greg & Roya Franseth Nancy Garretson Paul Riechmann & Susan Hamlett* Peter & Kris Gernert-Dott * Randy Locke * Richard & Janet Plumb * Richard Hall & Carol Sue Hayden* Robyn Shiely Ruth Roper & Helen Loring* Sadie Kahn-Greene * Sarah, Elliott & Adrian Trilling Sosanne Colten-Carey & Lael & Emily Colten* Stephen 'Skip' Moskey Steve Bonavita * Susan Gregory Viki Bridge * Winchester Unitarian Society / Youth Ministries</p> <p>100-249 Abigail Wertz * Amy Ray Hood Andrea & Ed Priest Andrew Peale * Ann Fox * Ann Hartman * Bethany Buckley * Bonnieta Kraft *</p>	<p>Carol Hani Carolyn Marshall * Cherry Bennett Cheryl-Anne Sturken Clinton Tharp Connie Dunn * Courtney Preneta David Carr Deb Wilson Denise VanVooren Diana Horel Dorine Levasseur Elizabeth D & Chris Barnett Elizabeth Strekalovsky & Marina Hebeisen Ellie Rolnick & Ben Caron First Parish Concord & Lexington Fran Sharp & Phillip Ralli* Gayle Brown Georgiana Hart Gregory Beedy Helen Blatz Inez Folsom * Jamaine Cripe Jan Goddard Taylor Jeanette Ruyle Jennifer Basile Joanne Brine, Treasurer John & Ruthann Pearson * John Burt Joshua Yeager Bassarear Joyce Kulig Judith Donovan * Juliana Fay * Karen Kashian * Kari, Althea & John Laprey Kate Gillis * Kate, Ross, Fox, Rose & Violet Baldwin * Kenneth & Mary Feathers * Kevim Meyer & Diane Shenk Laurie & Wayne Loosigian Linda & Tom Hackett Linda Sullivan Louise Marcoux & Jonathan Slavin* Maggie & Richard Groff Margaret Oakland * Marjorie Smith Mary Ann Latter Mary O'Sullivan * Matt & Dorota McKay * Mogens Ravn Myra Robinson Nancy Cunningham * Nancy Tobin * Newton UU</p>	<p>Nicole McGuire * Pamela Parziale Philip Sferes Rebecca Malloy * Rebecca Robertson Régis Langelier Robert Pasco Ron Lefebvre Ruby McKay-Nadeau Rudy Gabrielson Rudy Sprinkle Sam Sherman * Sheralyn Meek Stan Maricle * Susan Young Susan Young Tanya Trzeciak Thomas Comparin & Carolyn Conyers* Tom Onacki * Verne McArthur * Wendy Page William & Carolyn Bradley * Women's Parish Association Yvette Yeager</p> <p>50-99 Alice Corvo * Alison Gary Andi & Kathy Sligh * Anne & Ken Murray Barbara Stroup Bet Giddings Beth Randall Claudia & James Sienko Diana Wagman Diane Brakeley Dorinda Toppan & Ray Peterson * Elizabeth & David McNab Evelyn LaBree Helen Brena Hospice of Southern Maine Janet Hawkes Michael Howard, Valarie Carter & Emma Howard Paul Gabrielson Penny Lukin Sharon O'Brien * Sheila Kirby Timothy Marr & Julie Haupt* Tom Huber & Melody Wood</p>
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